AIR CHARTER SERVICE

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AIR CHARTER SERVICE GROUP LTD ANNUAL REPORT AND FINANCIAL STATEMENTS YEAR ENDING 31 JANUARY 2023 Company registered number: 04028491

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### OFFICERS AND ADVISERS

### THE BOARD OF DIRECTORS



CHRISTOPHER LEACH Chairman

### REGISTERED OFFICE

Millbank House 171-185 Ewell Road Surbiton Surrey KT6 6AP

### REGISTERED NUMBER

04028491

### AUDITOR

KPMG LLP 15 Canada Square London E14 5GL

### BANKERS

HSBC Bank PLC Level 6 71 Queen Victoria Street London EC4V 4AY

COMPANY SECRETARY

Omar Saeed



JUSTIN BOWMAN Chief Executive Officer



RUAN COURTNEY Chief Operating Officer



STEWART PITT Group Finance Director



JUSTIN LANCASTER Group Commercial Director



WILLIAM CHRISTIE Group Executive Jets Director



OMAR SAEED Group Legal Director and Group Company Secretary

"Our Private Jets division saw a 34% increase year on year which was driven by growth in new clients, longer flights on larger aircraft, price inflation and continued demand from existing clients (...)".

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### CHAIRMAN'S STATEMENT

I am pleased to report on a very strong set of results for the year.

As total Group sales had been significantly inflated in the previous financial year due to demand relating to the supply chain issues caused by the Covid-19 pandemic, revenue and profits had been expected to fall significantly. However, this inflated cargo demand continued throughout the first quarter, giving the company an exceptional start to the year. This was further boosted by strong growth in underlying business throughout the past 12 months. As a result, whilst total gross transaction value declined from £1.3bn to £1.1bn, Adjusted EBITDA increased 13% to £81m.

Our Private Jets division saw a 34% increase year on year which was driven by growth in new clients, longer flights on larger aircraft, price inflation and continued demand from existing clients in this sector as customers use private jets to navigate the travel and logistical issues which remain post pandemic. These results were all the more pleasing considering they were achieved despite our exit from the group's Russian operations. Furthermore, our growth continues to compare favourably to the wider sector which indicates an increase in market share, driven by ACS's asset light model and ability to source diverse charter solutions through our global network, rather than being restricted by a limited fleet of aircraft.

Following a turbulent few years for Commercial Jets, this division emerged with sales 15% above pre-pandemic levels as we saw the return of group charter demand for leisure and corporate events, combined with an increasing demand for workforce logistics solutions.

Our Cargo division experienced a fall in sales versus last year, which was fully expected following the well-publicised supply chain issues and shortages of scheduled capacity which drove unprecedented demand for charter business throughout the pandemic.

However, as these issues subsided in the second half of the year, we experienced sales more than double versus pre-pandemic levels which reflect our investment in people in this division globally, combined with increased levels of charter demand from automotive clients. As a business we are extremely conscious that the unprecedented set of results were driven by a unique set of circumstances, and we do not expect to repeat these results in the coming year. However, we are confident that our underlying business is now significantly larger than it was pre-pandemic.

Looking forward, the group has experienced continued strong trading in the first quarter of the new year. We recently opened our newest ACS office in Mexico City and are exploring a number of opportunities globally for new locations in 2023 and beyond.

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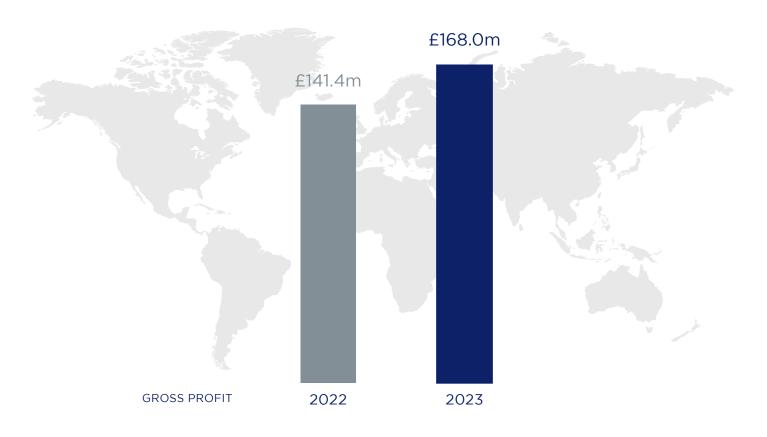
Christopher Leach Chairman

10 August 2023.

# OVERVIEW

### HIGHLIGHTS FOR THE YEAR ENDED 31 JANUARY 2023











### STRATEGIC REPORT

### **BUSINESS REVIEW**

The principal activities of Air Charter Service Group Limited (the "company") during the year were that of a holding company, holding investments in UK and overseas subsidiaries and providing funding for the same. The principal activities of the trading companies of the Group are those of an aircraft charter broker and will continue to be so for the foreseeable future.

The results for the year are set out in the consolidated income statement on page 11 of these financial statements and a review can be found in the Chairman's statement.

Earnings before interest, taxes, depreciation of property, plant and equipment & amortisation (EBITDA) adjusted to exclude foreign exchange (Adjusted EBITDA) is a KPI used to measureprofitability of business units and the group as a whole, rather than operating profit, as management consider this to be a controllable measure of performance more closely aligned to ongoing cash generation.

### GROUP FINANCIALS AND NON-FINANCIAL KPIS

	2023	2022
Gross profit	£168.0m	£141.4m
Adjusted EBITDA	£81.0m	£71.8m
Charter flights	15,618	16,113

### RECONCILIATION TO OPERATING PROFIT

	2023 £m	2022 £m
Operating profit	76.5	67.4
Depreciation of property, plant and equipment & amortisation*	2.6	2.3
Non recurring items (note 21)	-	1.4
Foreign exchange	1.6	0.7
Loss on disposal	0.3	-
Adjusted EBITDA	81.0	71.8

\*Only depreciation of owned assets (not right of use assets) is excluded from Adjusted EBITDA

### RISKS AND UNCERTAINTIES

The process of risk management is addressed through a framework of group policies and procedures which are subject to board approval and ongoing review by management. Risks are monitored and mitigated through regular review of financial performance at Board level and the use of professional advisors where appropriate. Further details of the Group's financial risk management objectives and policies are included in note 15 to the accounts. Given the ad-hoc nature of the air charter market, forward visibility is limited as our clients book charter flights on relatively short notice. The directors have considered the current global economic environment, inflationary effects and the conflict in eastern Europe, none of which have had a material impact on the group's results. Working capital requirements can fluctuate significantly due to variations in client and supplier payment terms from one period to the next. Taking account of current cash reserves and current business volumes, the Directors are of the opinion that the company will continue as a going concern for at least the next 12 months from the date of approval of the financial statements.

### SECTION 172 STATEMENT

The directors have regard to their duty to promote the success of the company for the benefit of shareholders and to matters affecting the group's employees and other stakeholder relationships, Key relationships which drive the long term success of the business are those with employees, customers and charter airlines.

The directors engage with employees through a process of regular communication including global video conferencing, monthly business reviews across the group at various levels, staff events and a well-resourced intranet.

Client and airline relationships are maintained in a structured manner using a balance of personal contact and digital channels and the development of technology as a means to engage with stakeholders is given relevant focus at board level. Departmental reports from the areas of Sales, Marketing, Human Resources, Finance and Information Technology are prepared ahead of all board meetings to help inform decisions and develop strategies regarding the needs of different stakeholders.

Approved by the Board of Directors on 10 August 2023.

Stewart Pour

Stewart Pitt Director







## DIRECTORS' REPORT

The directors present their report and the financial statements of the Group for the year ended 31 January 2023.

### RESULTS AND DIVIDENDS

Profit after taxation for the period was £59.0 million (2022: £52.8 million) and dividends paid during the year were £55.5 million (2022: £53.3 million).

There were no political donations during the current or prior period.

### DIRECTORS

The directors who served the company during the year were as follows:

Christopher Leach Ruan Courtney Justin Lancaster Omar Saeed Justin Bowman Stewart Pitt William Christie

Certain directors benefited from qualifying third party indemnity provisions in place during the financial year and at the date of this report.

### STRATEGIC REPORT

The company has chosen in accordance with Section 414C (11) of the Companies Act 2006 (Strategic report and Directors' report) Regulations 2013 to set out within the group's strategic report that information required by Schedule 7 of the Large and Medium sized companies and groups (Accounts and Reports) Regulation 2008. This includes information that would have been included in the business review and details of the principal risks and uncertainties.

### GOING CONCERN

The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason the directors continue to adopt the going concern basis of accounting in preparing the annual financial statements.

### DISCLOSURE OF INFORMATION TO AUDITOR

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each director has taken all the steps that he or she ought to have taken as a director to make himself or herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

### DISABLED EMPLOYEES

The group gives full and fair consideration to applications for employment made by disabled persons and recruitment decisions are based on the skills required of a specific role. Enquiries are made regarding medical conditions during on boarding and employees are encouraged to advise the company if they become disabled during the course of their duties, so that reasonable adjustments can be put in place and to ensure they are not placed at a disadvantage from a training, career development or promotion perspective.

### CORPORATE ENVIRONMENT & SOCIAL RESPONSIBILITY

During the year, the group furthered its commitments by engaging a full time Director of CESR and the establishment of a global team from across the business to implement, measure and report activities in a structured way. The group focuses on local CESR projects, diversity, volunteering & fundraising events and supporting local charities which has long been part of the group's values. We also engaged a full time Director of Training to develop the group's commitment to training people at all levels in the business, building on an already well-established program of training which is recognised as industry leading.

In terms of emissions, as a responsible business we're committed to building an energy-efficient, low-carbon business that helps lead the fight against climate change. This starts with the area where we can make an immediate and long-term impact: our internal business operations. We're striving to enable healthy spaces and places by addressing the carbon impacts associated with our offices and cultivating healthy indoor and outdoor environments. Since 2007 we have monitored our operational CO2 output and offset accordingly, certifying us as a carbon neutral business. Working with Natural Capital Partners we are providing critical funding to projects which reduce, avoid and remove emissions throughout the world, financing the global transformation of our economy and regeneration on our planet. We are committed to playing our part in environmental stewardship and running our business in a socially responsible way.

The amounts required to be reported in respect of Scope 1 emissions (fuel for transport) and Scope 2 emissions (purchased electricity) in the year are as follows:

Tonnes of CO <sub>2</sub>	2023	2022
Scope 1	12.6	10
Scope 2	144.1	120
Total Emissions	156.7	130
Intensity Ratio (Tonnes of $CO_2$ per employee) 0.28		

### OTHER INFORMATION

An indication of likely future developments in the business and particulars of significant events which have occurred since the end of the financial year have been included in the Strategic Report on page 5. A statement regarding engagement with employees, shareholders and other stakeholders is also included in the Strategic Report on page 5.

### AUDITOR

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

Approved by the Board of Directors on 10 August 2023.

Stewart Pour

Stewart Pitt Director

# STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ANNUAL REPORT AND THE FINANCIAL STATEMENTS

The directors are responsible for preparing the Annual Report and the Group and parent Company financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare Group and parent Company financial statements for each financial year. Under that law they have elected to prepare both the Group and the parent Company financial statements in accordance with UK-adopted international accounting standards and applicable law.

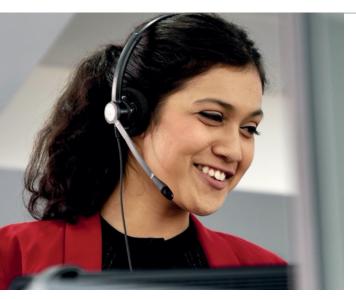
Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and parent Company and of the Group's profit or loss for that period. In preparing each of the Group and parent Company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable, relevant, reliable;
- state whether they have been prepared in accordance with UK-adopted international accounting standards;
- assess the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

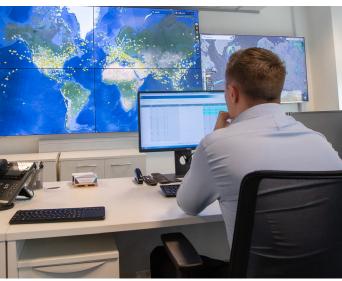
The directors are responsible for keeping adequate

accounting records that are sufficient to show and explain the parent Company's transactions and disclose with reasonable accuracy at any time the financial position of the parent Company and enable them to ensure that its financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.







From having just 490 people in 2022, we now employ more than 560 worldwide who all receive our award-winning training at the UK head office.





# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AIR CHARTER SERVICE GROUP LIMITED



### OPINION

We have audited the financial statements of Air Charter Service Group Limited ("the Company") for the year ended 31 January 2023 which comprise the Consolidated Statement of Profit and Loss and Comprehensive Income, Consolidated Statement of Financial Position, Company Statement of Financial Position, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Statement of Cash flows, Company Statement of Cash Flows and related notes, including the accounting policies in note 1.

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and of the parent Company's affairs as at 31 January 2023 and of the Group's profit for the year then ended;
- the Group financial statements have been properly prepared in accordance with UK-adopted international accounting standards;
- the parent Company financial statements have been properlyprepared in accordance with UK accounting standards including FRS 101 Reduced Disclosure Framework; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

### BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Group in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

### **GOING CONCERN**

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the Group or the Company or to cease their operations, and as they have concluded that the Group and the Company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over their ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period"). In our evaluation of the directors' conclusions, we considered the inherent risks to the Group's business model and analysed how those risks might affect the Group and Company's financial resources or ability to continue operations over the going concern period.

Our conclusions based on this work:

- we consider that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate;
- we have not identified, and concur with the directors'assessment that there is not, a material uncertainty related to events or conditions that, individually or collectively, may cast significant doubt on the Group or the Company's ability to continue as a going concern for the going concern period.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the above conclusions are not a guarantee that the Group or the Company will continue in operation.

### FRAUD AND BREACHES OF LAWS AND REGULATIONS - ABILITY TO DETECT

# Identifying and responding to risks of material misstatement due to fraud

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk assessment procedures included:

- Enquiring of directors and the legal department and inspection of policy documentation as to the Group's high-level policies and procedures to prevent and detect fraud, including the Group's channel for "whistleblowing", as well as whether they have knowledge of any actual, suspected or alleged fraud.
- Reading Board minutes.
- Using analytical procedures to identify any unusual or unexpected relationships.

We communicated identified fraud risks throughout the audit team and remained alert to any indications of fraud



throughout the audit. This included communication from the Group audit team to component audit teams of relevant fraud risks identified at the Group level and request to component audit teams to report to the Group audit team any instances of fraud that could give rise to a material misstatement at the Group level.

As required by auditing standards, we perform procedures to address the risk of management override of controls and the risk of fraudulent revenue recognition, in particular the risk that revenue is recorded in the wrong period and the risk that Group and component management may be in a position to make inappropriate accounting entries.

### We did not identify any additional fraud risks.

We performed procedures including identifying journal entries and other adjustments to test based on risk criteria and comparing the identified entries to supporting documentation. These included those posted to unusual accounts. We also selected a sample of revenue transactions pre and post year-end and performed testing to ascertain whether the timing of the revenue recognition is correct.

### Identifying and responding to risks of material misstatement related to compliance with laws and regulations

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience and through discussion with the directors and other management (as required by auditing standards), and discussed with the directors and other management the policies and procedures regarding compliance with laws and regulations.

We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit. This included communication from the Group audit team to component audit teams of relevant laws and regulations identified at the Group level, and a request for component auditors to report to the Group audit team any instances of non-compliance with laws and regulations that could give rise to a material misstatement at the Group level.

The potential effect of these laws and regulations on the financial statements varies considerably.

Firstly, the Group is subject to laws and regulations that directly affect the financial statements including financial

reporting legislation (including related companies legislation), distributable profits legislation and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Secondly, the Group is subject to many other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements, for instance through the imposition of fines or litigation or the loss of the Group's license to operate. We identified the following areas as those most likely to have such an effect: health and safety, data protection laws, anti-bribery, employment law, recognising the nature of the Group's activities. Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the directors and other management and inspection of regulatory and legal correspondence, if any. Therefore if a breach of operational regulations is not disclosed to us or evident from relevant correspondence, an audit will not detect that breach

# Context of the ability of the audit to detect fraud or breaches of law or regulation

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed noncompliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it.

In addition, as with any audit, there remained a higher risk of non-detection of fraud, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect noncompliance with all laws and regulations.

### STRATEGIC REPORT AND DIRECTORS' REPORT

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AIR CHARTER SERVICE GROUP LIMITED



Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

# MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

### DIRECTORS' RESPONSIBILITIES

As explained more fully in their statement set out on page 7, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

### AUDITOR'S RESPONSIBILITIES

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/ auditorsresponsibilities.

# THE PURPOSE OF OUR AUDIT WORK AND TO WHOM WE OWE OUR RESPONSIBILITIES

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

# Omar Ali

(Senior Statutory Auditor)

For and on behalf of KPMG LLP, Statutory Auditor Chartered Accountants 15 Canada Square London E14 5GL

11 August 2023.







# FINANCIAL STATEMENTS

# CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND COMPREHENSIVE INCOME

GROUP	Note	2023 £'000	2022 £'000
GROSS TRANSACION VALUE		1,086,865	1,288,767
REVENUE	2	174,573	147,434
Cost of sales		(6,524)	(6,084)
GROSS PROFIT		168,049	141,350
Administrative expenses		(91,565)	(73,993)
OPERATING PROFIT	3	76,787	67,357
Finance income		97	11
Finance costs	19	(584)	(696)
PROFIT BEFORE TAX		75,997	66,672
Tax	6	(17,011)	(13,887)
PROFIT FOR THE YEAR		58,986	52,785
OTHER COMPREHENSIVE INCOME			
Exchange differences on translating foreign operations		1,097	(229)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		60,083	52,556
Profit for the year attributable to:			
Equity holders of the parent		59,131	52,655
Non-Controlling Interests		(145)	130
		58,986	52,785
Total comprehensive income for the year attributable to:			
Equity holders of the parent		60,245	52,451
Non-Controlling Interests		(162)	105
		60,083	52,556

The results for the current and prior year are derived from continuing operations.

GROUP		Note	2023 £'000	2023 £'000
ASSETS	Non-current assets			
	Property, plant and equipment	10	2,789	3,091
	Right of use assets	18	8,276	9,460
	Intangible assets and goodwill	11	4,368	3,399
	Deferred tax asset	7	725	277
	Total non-current assets		16,158	16,227
	Current assets			
	Trade and other receivables	13	61,898	96,130
	Current tax asset		953	1,000
	Cash and cash equivalents	8	35,898	65,785
	Total current assets		98,749	162,915
	TOTAL ASSETS		114,907	179,142
	Non-current liabilities			
	Deferred tax liability	7	(1,526)	(648)
	Lease liabilities	18	(6,594)	(7,511)
	Total non current liabilities		(8,120)	(8,159)
	Current liabilities			
	Trade and other payables	14	(77,062)	(148,060)
	Current tax liabilities		(4,384)	(3,254)
	Lease liabilities	18	(2,712)	(3,012)
	Financial liabilities		(1,436)	-
	Total current liabilities		(85,594)	(154,326)
	TOTAL LIABILITIES		(93,714)	(162,485)
	NET ASSETS		21,193	16,657
	Called up share capital	17	236	236
	Share premium account		290	290
	Translation reserve		(123)	(1,237)
	Retained earnings		20,632	17,048
	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT		21,035	16,337
	Non-Controlling Interest		158	320
	TOTAL EQUITY		21,193	16,657

These financial statements were approved by the Board of Directors and authorised for issue on 10 August 2023.

Signed on behalf of the Board by:

Stewart Pour

Stewart Pitt

Company registration number: 04028491

# COMPANY STATEMENT OF FINANCIAL POSITION



COMPANY	Note		2022
ASSETS		£'000	£'000
Non-current assets			
Investments in subsidiaries	12	3,929	3,680
CURRENT ASSETS			
Trade and other receivables	13	5,818	1,115
Cash and cash equivalents		5,084	33,839
Total current asset		10,902	34,954
TOTAL ASSETS		14,831	38,634
LIABILITIES			
Current liabilities			
Trade and other payables	14	(10,987)	(37,527)
Current tax liabilities			(224)
Total liabilities		(10,987)	(37,751)
NET ASSETS		3,844	883
EQUITY			
Called up share capital	17	236	236
Share premium account		290	290
Own shares	20	(48)	(48)
Retained earnings		3,366	405
TOTAL EQUITY		3,844	883

Under section 408 of the Companies Act 2006, the Company is exempt from the requirement to present its own Statement of Profit and Loss and Other Comprehensive Income. The Company's profit for the year amounted to £58.1m (2022: £53.7m).

These financial statements were approved by the Board of Directors and authorised for issue on 10 August 2023. Signed on behalf of the Board by:

Stewart Pour

Stewart Pitt

Company registration number: 04028491

GROUP	Called up Share Capital £'000	Share Premium Account £'000	Translation Reserve £'000		Total £'000	Non- Controlling Interest £0,000	Total Equity £'000
CURRENT YEAR							
AT 1 FEBRUARY 2022	236	290	(1,237)	17,048	16,337	320	16,657
Total comprehensive income:							
Profit for the year	-	-	-	59,131	59,131	(145)	58,986
Other comprehensive income	-	-	1,114	-	1,114	(17)	(1,097)
Total comprehensive income	-	-	1,114	59,131	60,245	(162)	60,083
Transactions with owners:							
Dividends paid	-	-	-	(55,547)	(55,547)	-	(55,547)
Total transactions with owners:	-	-	-	(55,547)	(55,547)	-	(55,547)
AT 31 JANUARY 2023	236	290	(123)	20,632	21,035	158	21,193
PRIOR YEAR							
At 1 February 2021	236	290	(1,033)	17,739	17,232	215	17,447
Total comprehensive income:							
Profit for the year	-	-	-	52,655	52,655	130	52,785
Other comprehensive income	-	-	(204)	-	(204)	(25)	(229)
Total comprehensive income	-	-	(204)	52,655	52,451	105	52,556
Transactions with owners:							
Dividends paid	-	-	-	(53,346)	(53,346)	-	(53,346)
Total transactions with owners	-	-	-	(53,346)	(53,346)		(53,346)
AT 31 JANUARY 2022	236	290	(1,237)	17,048	16,337	320	16,657



COMPANY	Called up Share Capital £'000	Share Premium Account £'000	Own Shares £'000	Retained Earnings £'000	Total Equity £'000
CURRENT YEAR					
AT 1 FEBRUARY 2022	236	290	(48)	405	883
Total comprehensive income:					
Profit for the year	-	-	-	58,051	58,051
Total comprehensive income	-	-	-	58,051	58,051
Transactions with owners:					
Dividends paid	-	-	-	(55,090)	(55,090)
Total transactions with owners	-	-	-	(55,090)	(55,090)
AT 31 JANUARY 2023	236	290	(48)	3,366	3,844
PRIOR YEAR					
AT 1 FEBRUARY 2021	236	290	(48)	15	493
Total comprehensive income:					
Profit for the year	-	-	-	53,696	53,696
Total comprehensive income	-	-	-	53,696	53,696
Transactions with owners:					
Dividends paid	-	-	-	(53,306)	(53,306)
Total transactions with owners	-	-	-	(53,306)	(53,306)
AT 31 JANUARY 2022	236	290	(48)	405	883

GROUP	2023 £'000	2022 £'000
RECONCILIATION OF PROFIT TO OPERATING CASH FLOWS		
Profit for the year	58,986	52,785
Taxation	17,011	13,887
Financial income	(97)	(11)
Financial costs	584	696
Depreciation and amortisation	2,610	2,302
Depreciation of right of use assets	2,895	2,759
Loss on disposal of property, plant and equipment	109	52
Revaluation of leased assets	(125)	(6)
Foreign exchange difference	1,174	(200)
OPERATING CASH FLOWS BEFORE MOVEMENTS IN WORKING CAPITAL	83,147	72,264
Increase in receivables	34,232	(54,249)
Increase in payables	(70,998)	95,033
Decrease in provisions	-	(268)
CASH GENERATED FROM OPERATIONS	46,381	112,780
Tax paid	(15,403)	(16,184)
NET CASH GENERATED FROM OPERATING ACTIVITIES	30,978	96,596
INVESTING ACTIVITIES		
Interest received	97	11
Purchases of plant, property and equipment	(1,318)	(1,692)
Purchases of intangibles	(2,068)	(1,993)
NET CASH USED IN INVESTING ACTIVITIES	(3,289)	(3,674)
FINANCING ACTIVITIES		
Interest paid	(55)	(136)
Lease payments	(3,410)	(3,116)
Short term trade funding	1,436	-
Dividends paid	(55,547)	(53,346))
NET CASH USED IN FINANCING ACTIVITIES	(57,576)	(56,598)
NET INCREASE IN CASH AND CASH EQUIVALENTS	(29,887)	36,324
Cash and cash equivalents at the beginning of the year	65,785	29,461
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	35,898	65,785
	,	

Cash and cash equivalents represent the sum of the Group's bank balances and cash in hand at the balance sheet date as disclosed on the face of the balance sheet.

COMPANY	2023 £'000	2022 £'000
Profit for the year	58,051	53,696
Tax charge	417	331
(Increase) / Decrease in receivables	(4,703)	9,689
(Decrease) / Increase in payables Increase in payables	(26,540)	19,906
CASH USED FROM OPERATIONS	27,225	83,622
Tax paid	(642)	(107)
NET CASH USED OPERATING ACTIVITIES	26,583	83,515
INVESTING ACTIVITIES		
Investment in subsidiaries	(249)	(25)
NET CASH FROM INVESTING ACTIVITIES	(249)	(25)
FINANCING ACTIVITIES		
Dividends paid	(55,090)	(53,306)
NET CASH USED IN FINANCING ACTIVITIES	(55,090)	(53,306)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(28,756)	30,184
Cash and cash equivalents at the beginning of the year	33,839	3,655

Cash and cash equivalents represent the sum of the company's bank balances and cash in hand at the balance sheet date as disclosed on the face of the balance sheet.

The accompanying notes on pages 30 to 52 form part of these financial statements.

CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR

5,084

33,839

# NOTES TO THE FINANCIAL STATEMENTS

INTERNATIONAL CARGO

TRANSPORTER

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### **1. ACCOUNTING POLICIES**

### BASIS OF ACCOUNTING

Air Charter Service Group Limited (the "Company") is a private company incorporated, domiciled and registered in England in the UK. The registered number is 04028491.

The group financial statements consolidate those of the Company and its subsidiaries (together referred to as the "Group"). The parent company financial statements present information about the Company as a separate entity and not about its group. The group financial statements have been prepared and approved by the directors in accordance with UK-adopted international accounting standards ("UK-adopted IFRS"). The parent company financial statements were prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework ("FRS 101"). In preparing these financial statements, the Company applies the recognition, measurement and disclosure requirements of UK-adoptedIFRS, but makes amendments where necessary in order to comply with Companies Act 2006 and has set out below where advantage of the FRS 101 disclosure exemptions has been taken. The financial statements have been prepared on the historical cost basis.

The registered office of the company is Millbank House, 171-185 Ewell Road, Surbiton, Surrey, KT6 6AP. The principal activities of the company during the year were that of a holding company, holding investments in UK and overseas subsidiaries and providing funding for the same. The principal activities of the trading companies of the Group are those of an aircraft charter broker. In accordance with the exemptions permitted by Section 408 of the Companies Act 2006 the income statement of the company has not been presented. In the accounts of the company the profit for the financial year amounted to £58.5m (2022: £53.7m profit).

### **GOING CONCERN**

The consolidated financial statements have been prepared on a going concern basis which the directors consider to be appropriate. The Group made a profit of £59.0 million (2022: £52.8 million), has net assets of £21.2 million (2022: £16.7 million), net current assets of £13.2 million (2022: £8.6 million) and cash of £35.9 million (2022: £65.8 million). As the Company is part of the Group headed by Airlift Topco Limited and participates in the Group's treasury and banking facilities, the directors have included the Company as part of its Going Concern assessment of the Group. The Directors have assessed the Group's working capital position, available financing and have also prepared detailed cash flow and covenant compliance forecasts up to 12 months from the date of the signing of these statements, which indicate that, considering severe but plausible downsides, the Group expects to have

sufficient cash reserves in that period. The Directors considered trading up to the point of signing these financial statements which reflects continued strong trading up to June 2023.

While the Directors expect the Group to continue to generate new revenues, there is an element of uncertainty over predicting what will happen in the future. The Group's ability to remain cash positive depends on continuing to secure new revenue contracts which Directors expect to continue to secure. The group has relatively low level of fixed costs and can reduce discretionary costs or make operational changes to preserve cash. The directors have also considered the financial covenants attached to the Group's bank loans, and which, using the downsides applied, are not forecast to be breached. The Directors are satisfied that the Group has sufficient liquidity to continue operating without additional financing. Consequently, the directors are confident that the Group will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the consolidated financial statements and therefore have prepared them on a going concern basis.

### BASIS OF CONSOLIDATION

The consolidated financial statements incorporate the results of the company and all of its subsidiary undertakings up to 31 January 2023. Unless otherwise stated, the acquisition method of accounting has been adopted. Under this method, the results of the subsidiary undertakings acquired in the year are included in the consolidated profit and loss account from the date of acquisition.

The Group consolidated financial statements incorporate the financial statements of Air Charter Service Group Limited and its subsidiary undertakings. As permitted by Companies Act 2006, a separate income statement is not presented in respect of the company.

# KEY ACCOUNTING JUDGEMENTS AND SOURCES OF ESTIMATION UNCERTAINTY

The Group makes various judgements in applying its accounting policies and various assumptions and estimates, including about the future, when determining the carrying value of certain assets and liabilities. As at 31 January 2023 there were no such judgements or assumptions that had a significant effect on the amounts recognised in the financial statements, or a significant risk of causing material adjustment to the carrying amounts of assets and liabilities in the next financial year.

### 1. ACCOUNTING POLICIES (continued)

### **REVENUE RECOGNITION**

Gross Transaction Value (GTV) represents the total amount invoiced to clients excluding VAT. Revenue shown in the income statement represents net income in respect of flights undertaken during the year, exclusive of Value Added Tax. Revenue is recognised when a flight commences as the company is deemed to have completed its performance obligations at this point. Revenue on multi-sector charters is recognised on commencement of the first sector.

### PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at cost, net of depreciation and any recognised impairment loss.

Depreciation is calculated so as to write off the cost of an asset, over their estimated useful lives, using the straight-line method as follows:

Leasehold improvements	over the period of the leases
Motor vehicles	25% per annum straight line
Fixture and fittings	25% per annum straight line
Computer equipment	33% or 20% per annum straight line

### PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Property, plant and equipment are assessed for impairment annually or more often if events or changes in circumstances indicate that the carrying value may not be recoverable. Where an impairment review is deemed necessary, it is performed in accordance with the policies set out below.

# IMPAIRMENT OF TANGIBLE AND INTANGIBLE ASSETS

At each balance sheet date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where the asset does not generate cash flows that are independent from other assets, the Group estimates the recoverable amount of the cashgenerating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted. If the recoverable amount of an asset or cash-generating unit is estimated to be less than its carrying amount, the carrying amount of the asset or cash-generating unit is reduced to its recoverable amount and the impairment loss is recognised as an expense immediately. When an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset or cash-generating unit in prior years. A reversal of an impairment loss is recognised as income immediately.

Amortisation costs are included in the income statement within administrative expenses.

#### INVESTMENTS

Investments are stated at cost less any provision for impairment in value.

### **OPERATING LEASE AGREEMENTS**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

### Pension costs

The Group operates a defined contribution scheme for employees. The assets of the scheme are held separately from those of the Group. The annual contributions payable are charged to the Group income statement.

### Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the income statement, except when it related to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and where they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

### FINANCIAL INSTRUMENTS

Recognition and initial measurement Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the company becomes a party to the contractual provisions of the instrument. A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through the profit and loss ("FVTPL"), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

### CLASSIFICATION AND SUBSEQUENT MEASUREMENT

Financial assets On initial recognition, a financial asset is classified as measured at: amortised cost; fair value through other comprehensive income ("FVOCI") – debt investment; FVOCI – equity investment; or FVTPL. Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investmentby investment basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise. Investments in subsidiaries are carried at cost less impairment. Investments in subsidiaries are accounted for in accordance with IFRS 9.

#### Cash and cash equivalents

Cash and cash equivalents comprise solely of cash balances. Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose only of the cash flow statement.

Subsequent measurement and gains and losses

Financial assets at FVTPL - these assets (other than derivatives designated as hedging instruments) are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

Financial assets at amortised cost - These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss. Debt investments at FVOCI - these assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

Equity investments at FVOCI - these assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

### Financial liabilities and equity

Financial instruments issued by the Company are treated as equity only to the extent that they meet the following two conditions:

- they include no contractual obligations upon the company to deliver cash or other financial assets or to exchange financial assets or financial liabilities with another party under conditions that are potentially unfavourable to the company; and
- where the instrument will or may be settled in the company's own equity instruments, it is either a non-derivative that includes no obligation to deliver a variable number of the company's own equity instruments or is a derivative that will be settled by the company's exchanging a fixed amount of cash or other financial assets for a fixed number of its own equity instruments.

To the extent that this definition is not met, the proceeds of issue are classified as a financial liability. Where the instrument so classified takes the legal form of the company's own shares, the amounts presented in these financial statements for called up share capital and share premium account exclude amounts in relation to those shares.

Financial liabilities are classified as measured at

amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-fortrading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

Intra-group financial instruments Where the company enters into financial guarantee contracts to guarantee the indebtedness of other companies within its group, the company considers these to be insurance arrangements and accounts for them as such. In this respect, the company treats the guarantee contract as a contingent liability until such time as it becomes probable that the company will be required to make a payment under the guarantee.

### Impairment

The company recognises loss allowances for expected credit losses ("ECLs") on financial assets measured at amortised cost, debt investments measured at FVOCI and contract assets (as defined in IFRS 15).

The company measures loss allowances at an amount equal to lifetime ECL, except for other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition which are measured as 12-month ECL. Loss allowances for trade receivables and contract assets are always measured at an amount equal to lifetime ECL.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECL, the company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the company's historical experience and informed credit assessment and including forwardlooking information.

The company considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the company in full, without recourse by the company to actions such as realising security (if any is held). Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months). The maximum period considered when estimating ECLs is the maximum contractual period over which the company is exposed to credit risk.

### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the company expects to receive). ECLs are discounted at the effective interest rate of the financial asset.

### Credit-impaired financial assets

At each reporting date, the company assesses whether financial assets carried at amortised cost and debt securities at FVOCI are creditimpaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

#### Write-offs

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery.

### FOREIGN CURRENCY

### Foreign currency transactions

Transactions in foreign currencies are translated at the foreign exchange rate prevailing at the time of the translation based on a monthly average rate. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to Sterling at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate ruling at the date of the transaction.

### Financial statements of foreign operations

On consolidation the assets and liabilities of overseas foreign operations are translated at exchange rates prevailing at the balance sheet date. Income and expenses are translated at the average rate for the period. Exchange differences arising are classified as equity and transferred to the Group's translation reserve. On disposal of a foreign entity, the deferred accumulated amount recognised in equity relating to that particular foreign operation is recognised in the income statement. The Group has taken advantage of the exemption conferred by IFRS1 not to fully retrospectively apply IAS 21.

The gain or loss on disposal of these operations therefore excludes translation differences that arose before the date of transition to IFRS and includes later translation differences.

### Functional and presentation currency

The historical financial information is presented in Pounds Sterling and in round thousands, which is the Group's functional and presentation currency.

#### INTANGIBLE ASSETS

Intangible assets (software development costs) are stated at cost, net of amortisation and any recognised impairment loss. Amortisation is calculated so as to write off the cost of an asset over its estimated useful life of 3 years.

Goodwill arising on the acquisition of an entity represents the excess of the cost of acquisition over the Group's interest in the net fair value of the identifiable assets and liabilities of the entity recognised at the date of acquisition. Goodwill is initially recognised at cost and subsequently measured at cost less impairment losses.

### **IFRS 16 LEASES**

The Group has applied IFRS 16. At the inception of a contract, the Groupassesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### As a lessee

At commencement or on modification of a contract that contains a leasecomponent, along with one or more other lease or nonlease components, the Group accounts for each lease component separately from the nonlease components. The Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone price and the aggregate stand-alone price of the non-lease components. The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to restore the underlying asset, less any lease incentives received. The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-ofuse asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically

reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability. The lease liability is initially measured at the present value of the lease payments that

### FOREIGN CURRENCY (continued)

are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee;
- the exercise price under a purchase option that the Group is reasonably certain to exercise;
- lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option; and
- penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is re-measured when there is a change in future lease payments arising from a change in an index or rate, there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment. When the lease liability is re-measured in this way, a corresponding adjustment is made to the carrying amount of the rightof-use asset, to the extent that the rightof- use asset is reduced to nil, with any further adjustment required from the re-measurement being recorded in profit or loss. The Group presents right-of-use assets that do not meet the definition of investment property in "non-current assets" and lease liabilities in "non-current liabilities" and "current liabilities" in the statement of financial position.

### Short-term leases and leases of low-value assets

The Group has elected not to recognise right-of-use assets and lease liabilities for lease of low-value assets and short-term leases. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

### ADOPTED IFRS NOT YET APPLIED

The following UK-adopted IFRSs have been issued but have not been applied by the Group in these consolidated financial statements. Their adoption is not expected to have a material effect on the financial statements:

- IFRS 17 Insurance Contracts, Amendments to IFRS 17 and Initial Application of IFRS17 and IFRS 9 – Comparative Information (effective date 1 January 2023).
- Amendments to IAS 1 Presentation of Financial Statements: Classification of Liabilities as Current or Noncurrent and Classification of Liabilities as Current or Non-current (effective date to be confirmed).
- Amendments to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors to introduce a new definition for accounting estimates (effective date 1 January 2023).
- Amendments to IAS 1 Presentation of Financial Statements and IFRS Practice Statements 2 Making Materiality Judgements (effective date 1 January 2023).
- Amendments to IAS 12 Income Taxes Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (effective date 1 January 2023).

### 2. REVENUE

Analysis of the Group's revenue, based on the location of assets used to generate revenue, is as follows:

	2023 £'000	2022 £'000
Europe	76,697	75,906
Americas	59,675	35,364
Rest of world	38,201	36,164
	174,573	147,434
Analysis of the Group's revenue based on service lines is as follows:		
Aircraft charter brokerage	166,119	138,737
On board courier services	7,634	8,221

820

174,573 147,434

476

Other travel services

# CONTRACT ASSETS AND LIABILITIES

	2023 £'000	2022 £'000
Trade receivables	38,080	41,667
Accrued income	1,881	1,832
Deferred income	(38,393)	(104,793)

Accrued income represents flights departed during the year but not yet invoiced at year end, which will all be invoiced within 12 months of the year end. Deferred income represents the group's obligation to transfer goods or services to customers, for which the group has already received consideration. The accrued income and deferred income balances carried forward at 1 February 2022 were recognised in the year.

### 3. OPERATING PROFIT

Operating profit is stated after charging / (crediting):

	2023 £'000	2022 £'000
Staff costs (note 4)	63,578	51,722
Loss on disposal of property, plant & equipment	109	52
Depreciation of owned fixed assets	1,511	1,368
Amortisation of intangible assets	1,099	934
Depreciation of assets in use	2,895	2,759
Foreign exchange losses	1,610	760

### Auditor's remuneration

Amounts paid to the auditors of the company:

	2023 £'000	2022 £'000
Audit of these financial statements	63	54
Audit of subsidiaries	178	151
Non audit services	112	509
	353	714
Audit fees paid to other audit firms	106	95

# 4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the Group during the financial year amounted to:

	2023 No.	2022 No.
Sales	392	340
Non-sales	168	150
TOTAL	560	490

# The aggregate payroll costs of the above were:

	2023 £'000	2022 £'000
Wages and salaries	57,332	46,552
Social security costs	5,428	4,480
Other pension costs	818	690
	63,578	51,722

# 5. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were:

	2023 £'000	2022 £'000
Emoluments receivable	5,769	2,749
Company pension contributions	53	51
	5,822	2,800
Emoluments of highest paid director:		
Total emoluments	2,312	456
Company pension contributions	-	11
	2,312	467

	2023 No.	2022 No.
Number of directors who accrued benefits under a money purchase pension scheme:	6	6

The directors are considered the key management personnel of the Group within the definition set out in IAS24.

# 6. TAX CHARGE

The tax charge comprises:

	2023 £'000	2022 £'000
(a) Tax charge:		
In respect of the year:		
Current tax UK Corporation tax	5,260	5,660
Adjustment in respect of prior years	(259)	17
Foreign tax	11,580	7,860
Total current tax	16,581	13,537
Deferred tax		
Temporary timing differences	430	350
Total deferred tax	430	350
TAX ON PROFIT ON ORDINARY ACTIVITIES	17,011	13,887
(b) Reconciliation of tax charge to profit per income statement:		
Profit before taxation	75,997	66,672
Taxation at UK corporation tax rate of 19% (2022:19%)	14,439	12,668
Effects of:		
Expenses not deductible	81-	2
Change in deferred tax rate	232	-
UK and overseas taxes at differing rates	2,546	1,227-
UK super deduction	(153)	(158)
Adjustment in respect of prior years - current tax	(259)	17
Utilisation of previously unrecognised tax losses	(57)	(28)
Tax losses not recognised	182	159
TOTAL TAX (NOTE 6A)	17,011	13,887

# 6. TAX CHARGE (continued)

An increase in the UK corporation rate from 19% to 25% (effective 1 April 2023) was substantively enacted on 24 May 2021. This will increase the group's future current tax charge accordingly. The deferred tax assets and liability at 31 January 2023 have been calculated based on these rates, reflecting the expected timing of reversal of the related temporary/timing differences (2022: 19%).

# 7. DEFERRED TAX

(a) Deferred tax credit / (charge)

	Other timing difference £'000	Total £'000
CURRENT YEAR		
At 1 February 2022	(371)	(371)
Charge to the income statement	(430)	(430)
AT 31 JANUARY 2023	(801)	(801)
PRIOR YEAR		
At 1 February 2021	(21)	(21)
Charge to the income statement	(350)	(350)
AT 31 JANUARY 2022	(371)	(371)

# (b) Deferred tax assets and liabilities

	Assets £'000	Liabilities £'000	Total £'000
Other timing differences			
At 1 February 2022	277	(648)	(371)
Credit / (charge) to the income statement	448	(878)	(430)
AT 31 JANUARY 2023	725	(1,526)	(801)
Total			
At 1 February 2022	277	(648)	(371)
Credit to the income statement	448	(878)	(430)
AT 31 JANUARY 2023	725	(1,526)	(801)

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)



# 8. CASH AND CASH EQUIVALENTS

	2023 £'000	2022 £'000
Restricted cash - Jetcard deposits	11,512	10,016
Other cash and cash equivalents	24,386	55,769
	35,898	65,785

The Group has certain bank accounts for the sole purpose of holding client deposits in relation to the Group's Jetcard product. These accounts are held separately from the group's trading accounts and are not used in funding the Group's working capital requirements and are therefore designated 'restricted cash'.

# 9. DIVIDENDS

	2023 £'000	2022 £'000
Equity dividends on ordinary shares - 235 pence per share (2022: 226 pence per share)	55,547	53,346

# 10. PROPERTY, PLANT AND EQUIPMENT

GROUP	Leasehold improvement £'000	Fixtures and fittings £'000	Motor vehicles £'000	Computer equipment £'000	Total £'000
CURRENT YEAR					
Cost					
At 1 February 2022	4,677	2,053	28	5,247	12,005
Additions	175	88	124	931	1,318
Disposals	-	(315)	-	(98)	(413)
AT 31 JANUARY 2023	4,852	1,826	152	6,080	12,910
Depreciation					
At 1 February 2022	3,045	1,654	22	4,193	8,914
Charge for the year	435	181	4	891	1,511
Disposals	-	(209)	-	(95)	(304)
AT 31 JANUARY 2023	3,480	1,626	26	4,989	10,121
Net Book Value					
At 1 February 2022	1,632	399	6	1,054	3,091
AT 31 JANUARY 2023	1,372	200	126	1,091	2,789
PRIOR YEAR					
Cost					
At 1 February 2021	4,228	1,968	28	4,448	10,672
Additions	717	98	-	877	1,692
Disposals	(268)	(13)	-	(78)	(359)
AT 31 JANUARY 2022	4,677	2,053	28	5,247	12,005
Depreciation					
At 1 February 2021	2,863	1,436	18	3,536	7,853
Charge for the year	422	231	4	711	1,368
Disposals	(240)	(13)	-	(54)	(307)
AT 31 JANUARY 2022	3,045	1,654	22	4,193	8,914
Net Book Value					
At 1 February 2021	1,365	532	10	912	2,819
AT 31 JANUARY 2022	1,632	399	6	1,054	3,09

The company did not hold any property, plant and equipment.

# 11. INTANGIBLE ASSETS

	Software £'000	Goodwill £'000	Total £'000
CURRENT YEAR COST			
At 1 February 2022	7,167	188	7,355
Additions	2,068	-	2,068
AT 31 JANUARY 2023	9,235	188	9,423
AMORTISATION			
At 1 February 2022	3,956	-	3,956
Charge for the year	1,099	-	1,099
AT 31 JANUARY 2023	5,055	-	5,055
NET BOOK VALUE			
At 1 February 2022	3,211	188	3,399
AT 31 JANUARY 2023	4,180	188	4,368
PRIOR YEAR			
Cost			
At 1 February 2021	5,174	188	5,362
Additions	1,993	-	1,993
AT 31 JANUARY 2022	7,167	188	7,355
AMORTISATION			
At 1 February 2021	3,022	-	3,022
Charge for the year	934	-	934
AT 31 JANUARY 2022	3,956	-	3,956
NET BOOK VALUE			
At 1 February 2021	2,152	188	2,340
AT 31 JANUARY 2022	3,211	188	3,399

The company did not hold any intangible assets.

IAS 36 requires that an annual impairment review be conducted in relation to Goodwill, regardless of whether there are any indications of impairment. Based on review of expected cashflows management did not identify any impairment.

# 12. INVESTMENTS IN SUBSIDIARIES

COMPANY	Subsidiary undertakings £'000	Software £'000
CURRENT YEAR:		
Cost and Net book value		
At 1 February 221		3,680
Additions		249
AT 31 JANUARY 2023		3,929
PRIOR YEAR:		
At 1 February 2021		3,655
Additions		25
AT 31 JANUARY 2022		3,680

# 12. INVESTMENTS IN SUBSIDIARIES (continued)

SUBSIDIARIES	Country of registration	Holding	%	Prior year %	Principal Activity
Air Charter Service Limited	England	Ordinary shares	100%	100%	Charter broker
ACS Air Charter Service (Canada) Corp.	Canada	Ordinary shares	100%	100%	Charter broker
Air Charter Service GmbH	Germany	Ordinary shares	100%	100%	Charter broker
ACS Afretamento Aereo Ltda	Brazil	Ordinary shares	100%	100%	Charter broker
Kingston Aviation Holdings Limited	England	Ordinary shares	100%	100%	Dormant
Air Charter Service Inc	USA	Ordinary shares	100%	100%	Charter broker
Air Charter Service California Inc	USA	Ordinary shares	100%	100%	Charter broker
Air Charter Service FZCO	Dubai	Ordinary shares	100%	100%	Charter broker
Air Charter Service (HK) Ltd	Hong Kong	Ordinary shares	100%	100%	Charter broker
Air Global Business Services (Beijing) Co. Ltd	China	Ordinary shares	100%	100%	Charter broker
ACS España Servicios de Charter Aéreo SLU	Spain	Ordinary shares	100%	100%	Charter broker
Aircraft Chartering Services SAS	France	Ordinary shares	100%	100%	Charter broker
ACS Air Charter (Pty) Limited	S Africa	Ordinary shares	100%	100%	Charter broker
ACS Air Charter Service India Private Ltd	India	Ordinary shares	85%	85%	Charter broker
Air Charter Service (ACS) Switzerland SA	Switzerland	Ordinary shares	100%	100%	Charter broker
ACS (Texas) Air Charter Service Inc	USA	Ordinary shares	100%	100%	Charter broker
Air Charter Service (Florida) Inc	USA	Ordinary shares	100%	100%	Charter broker
Air Charter Service (Aust) Pty Ltd	Australia	Ordinary shares	100%	100%	Charter broker
ACS Air Charter Service (International) Ltd	Ireland	Ordinary shares	100%	100%	Dormant
Air Charter Service North Carolina Inc	USA	Ordinary shares	100%	100%	Charter broker
Air Globe Business Services (Shanghai) Co Ltd	China	Ordinary shares	100%	100%	Charter broker
Air Charter Service Georgia Inc	USA	Ordinary shares	100%	100%	Charter broker
Air Charter Service Trucking Inc	USA	Ordinary shares	100%	100%	Charter broker
ACS Air Charter Service (Canada) Passenger	Canada	Ordinary shares	100%	100%	Charter broker
Held by Kingston Aviation Holdings Limited: Air Charter Service Trustee Company Ltd	England	Ordinary shares	100%	100%	Trustee Company
Held by Air Charter Service Limited Air Courier Service Limited	England	Ordinary shares	100%	100%	Dormant
Air Charter Service Kazakhstan LLP	Kazakhstan	Ordinary shares	75%	75%	Charter broker
Air Charter Service (Singapore) Pte Ltd	Singapore	Ordinary shares	100%	100%	Charter broker
Air Charter Service Illinois Inc	USA	Ordinary shares	100%	100%	Charter broker
Air Charter Service Delaware Inc	USA	Ordinary shares	100%	100%	Charter broker
ACS Time Critical Services GmbH	Germany	Ordinary shares	100%	100%	Broker
Air Charter Service Mexico City S.DE R.L.DE C.V.	Mexico	Ordinary shares	100%	-	Charter broker

### 12. INVESTMENTS IN SUBSIDIARIES (continued)

ADDRESSES OF SUBSIDIARY UNDERTAKINGS	:
Air Charter Service Limited	Millbank House, 171-185 Ewell Road, Surbiton, Surrey, UK
ACS Air Charter Service (Canada) Corp.	3280 Bloor Street West, Suite 1630, Toronto, Ontario M8X 2X3, Canada
Air Charter Service GmbH	An der Welle 5, 60322, Frankfurt am Main, Germany
ACS Afretamento Aereo Ltda	Rua Funchal, 411 5 andar sala 13, Vila Olimpia, São Paulo - SP, CEP 04551-060, Brazil
Kingston Aviation Holdings Limited	Millbank House, 171-185 Ewell Road, Surbiton, Surrey, UK
Air Charter Service Inc	1200 RXR Plaza, Uniondale, NY 11556, United States
Air Charter Service California Inc	11150 Santa Monica Blvd, Los Angeles, CA 90025, USA
Air Charter Service FZCO	DAFZA West Wing Building 4WB/241, Dubai, UAE
Air Charter Service (HK) Ltd	25 The Cameron, 33 Cameron Rd, Kowloon, Hong Kong
Air Global Business Services (Beijing) Co. Ltd	Room 2603, Building B (South Office), Jian Wai SOHO, No. 39, Dong San Huan Zhong Lu, Chao Yang District, Beijing, 100022, China
ACS España Servicios de Charter Aéreo SLU	Edificio Iberia Mart I, Calle Pedro Teixeira 8, 8 planta, 28020 Madrid, Spain
Aircraft Chartering Services SAS	82 Rue Beaubourg, Paris, 75003, France
ACS Air Charter (Pty) Limited	The Pivot, Block A, Fourth Floor, Montecasino Boulevard, Montecasino, Fourways, Johannesburg, South Africa
ACS Air Charter Service India Private Ltd	Platina, 7th Floor, Unit 703, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra, 400051, India
Air Charter Service (ACS) Switzerland SA	Route de Pré Bois 15-17, Geneva, 1215, Switzerland
ACS (Texas) Air Charter Service Inc	515 Post Oak Blvd. Suite 710, Houston, TX 77027, USA
Air Charter Service (Florida) Inc	2 S.Biscayne Blvrd, Suite 3770, Miami, FL 33131, USA
Air Charter Service (Aust) Pty Ltd	Level 21, 60 Margaret Street, Sydney NSW, 2000, Australia
ACS Air Charter Service International Ltd	4th Floor Harmony Court, Harmony Rd, Dublin 2, Ireland
Air Charter Service Trustee Company Ltd	Millbank House, 171-185 Ewell Road, Surbiton, Surrey, UK
Air Courier Service Limited	Millbank House, 171-185 Ewell Road, Surbiton, Surrey, UK
Air Charter Service Kazakhstan LLP	Aptekarskaya Nab. 8, Liter A, Office 677, Saint Petersburg, 197022, Russia
Air Charter Service North Carolina Inc	160 Mine Lake Court, Suite 200, Raleigh, Wake County, North Carolina, 27615 USA
Air Globe Business Services (Shanghai) Co Ltd	Room 4115, Floor4, No.355 Hongqiao Road, Xu Hui District, Shanghai, 200030, China
Air Charter Service Trucking Inc	1200 RXR Plaza, Uniondale, NY 11556, United States
Air Charter Service Georgia Inc	1100 Peachtree Street NE, Suite 950, Atlanta, GA 30309, United States
ACS Air Charter Service (Canada) Passenger	3280 Bloor Street West, Suite 1630, Toronto, Ontario M8X 2X3, Canada
Air Charter Service (Singapore) Pte Ltd	30-12/13 South Beach Tower, 38 Beach Road, Singapore
Air Charter Service Illinois Inc	515 N. State St., 14th Floor, Chicago, IL 60654, United States
Air Charter Service Delaware Inc	1209 Orange Street, Wilmington, New Castle 19801, United States
ACS Time Critical Services GmbH	Langer Kornweg 34C, 65451 Kelsterbach, Germany
Air Charter Service Mexico City S.DE R.L.DE C.	V.Av. Humberto Junco Voigt No. 2307, Torre II Local 3 Mezzanine Col, Valle Ote., Garza García, Nuevo León, 66269 SAN PEDRO, Mexico

The funding arrangements for subsidiaries are generally arranged through the Company. The Directors have considered the carrying value of the company's investments in its subsidiaries at the year end having taken account of the net assets of each subsidiary, current trading activity and forecast future results. Based on the results of this review, they have recognised an impairment within the carrying value of certain of the investments of £453,000 (2022: £453,000) and a provision against loans due from subsidiaries of £364,000 (2022: £364,000). This impairment does not impact upon the consolidated income statement of the group.

# 13. TRADE AND OTHER RECEIVABLES

		GROUP		COMPANY	
	2023 £'000	2022 £'000	2023 £'000	2022 £'000	
Trade receivables	38,080	41,667	-	-	
Amounts owed by Parent undertakings	10,944	11,079	-	-	
Amounts owed by subsidiaries	-	-	5,818	1,115	
Other debtors	1,760	2,435	-	-	
Prepayments	9,233	39,117	-	-	
Accrued income	1,881	1,832			
	61,898	96,130	5,818	1,115	

No interest is charged on receivables and amounts owed are repayable on demand. The directors consider the carrying amount of receivables approximates to their fair value.

### 14. TRADE AND OTHER PAYABLES

		GROUP		COMPANY	
	2023 £'000	2022 £'000	2023 £'000	2022 £'000	
Trade payables	13,747	14,987	-	-	
Amounts owed to Parent undertakings	81	8	-	-	
Amounts owed to subsidiaries	-	-	10,987	37,527	
Other taxation and social security	632	1,043	-	-	
Accruals	23,631	26,888			
Deferred income	38,393	104,793	-	-	
Other creditors	578	341	-	-	
	77,062	148,060	10,987	37,527	

No interest is charged on payables and inter-company amounts owed are repayable on demand. The directors consider that the carrying amount of payables approximates to their fair value.

#### 15. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments are bank balances, trade and other receivables, trade and other payables. The Group holds financial instruments in order to finance its operations, manage exposure to related risks and to ensure that adequate levels of working capital exist for the ongoing business.

#### Capital management

The Group's objectives when managing capital (ie equity and borrowings) are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, The Group may adjust the amount of dividends paid, issue new shares or sell assets to reduce debt.

#### Fair value of financial instruments

	2023 Carrying amount £'000	2023 Fair value £'000	2022 Carrying amount £'000	2022 Fair value £'000
FINANCIAL ASSETS				
Cash and cash equivalents	35,898	35,898	65,785	65,785
Trade and other receivables	61,898	61,898	96,130	96,130
	97,796	97,796	161,915	161,915
FINANCIAL LIABILITIES				
Trade and other payables	77,062	77,062	148,060	148,060
Provisions	9,306	9,306	10,523	10,523
	86,368	86,368	158,583	158,583

The financial instruments in the table above are all within level 3 of the fair value hierarchy (input for the asset or liability that are not based on observable market data).

### Credit risk

Credit risk predominantly arises from trade receivables. The level of credit provided to customers is reviewed on a regular basis by the directors. Internal procedures for providing credit terms take account of external credit agency information, the customer's reputation in the industry and past trading experience. Given that the majority of sales are settled in advance of operation, the Group has no significant concentrations of credit risk and the group's exposure to bad debt has not been significant historically.

# 16. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### Credit risk (continued)

The trade receivables balance in note 13 represents the following:

	2023 £'000	2022 £'000
More than 60 days past due	72	798
Between 30 and 60 days past due	2,011	234
Less than 30 days past due	3,010	2,837
Due after the balance sheet date	32,987	37,798
	38,080	41,667

Significant amounts due at the balance sheet date were settled prior to the signing of these final statements.

### Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The finance function produces regular forecasts of expected cash inflows and outflows, which are reviewed at Board level. The Group aims to manage liquidity by ensuring that cash is collected efficiently, also by placing excess cash on low risk, short term interest bearing deposits. Investment of cash surpluses are made through banks which must fulfil credit rating criteria approved by the directors.

CURRENT YEAR	2023	Con	flows	
	Carrying amount £'000	1 year or less £'000	2 to <5 years £'000	5 years and over £'000
NON DERIVATIVE FINANCIAL LIABILITIES				
Trade and other payables	77,062	77,062	-	-
Lease Liabilities	9,306	3,120	4,839	2,612
	86,368	80,182	4,839	2,612

PRIOR YEAR	2022	2022 Contractual cash flows		
	Carrying amount £'000	1 year or less £'000	2 to <5 years £'000	5 years and over £'000
NON DERIVATIVE FINANCIAL LIABILITIES				
Trade and other payables	148,060	148,060	-	-
Lease liabilities	10,523	3,126	6,789	2,289
	158,583	151,186	6,789	2,289

# 16. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### Foreign currency risk

he Group buys and sells services denominated principally in Sterling, US Dollars and Euros and as a result financial instruments can be affected by movements in exchange rates. The Group aims to minimise exposure to foreign currency risk by matching sales and purchases in the same currency where possible. The Group also makes use of foreign exchange markets in order to maintain an appropriate mix of foreign currency bank balances for use within the business. The breakdown of cash and cash equivalents at the balance sheet date was as follows:

CURRENCY	2023 Local ('000)	2023 Closing rate	2023 GBP (£'000)	2022 Local ('000)	2022 Closing rate	2022 GBP (£'000)
US Dollars	20,001	1.23	16,221	53,601	1.34	39,911
Euros	5,655	1.14	4,975	11,877	1.20	9,894
GB Pounds Sterling	6,396	1.00	6,396	6,877	1.00	6,877
Other various			8,306			9,103
			35,898			65,785

# Foreign currency risk sensitivity analysis

The Group's principal foreign currency exposures are on cash and cash equivalents denominated in US dollars and the Euro. The table below illustrates the hypothetical sensitivity of the Group's reported operating profit to a 10% increase and decrease in the US Dollar/Sterling and Euro/Sterling exchange rates at the year end, showing the effect of a revaluation of cash and cash equivalents:

	2023 Closing rate	2023 Adjusted rate	2023 Effect (£'000)	2022 Closing rate	2022 Adjusted rate	2022 Effect (£'000)
Sterling strengthens by 10%						
US Dollar	1.23	1.36	(1,475)	1.34	1.48	(3,628)
Euro	1.14	1.25	(452)	1.20	1.32	(899)
Sterling weakens by 10%						
US Dollar	1.23	1.11	1,802	1.34	1.21	4,435
Euro	1.14	1.02	553	1.20	1.08	1,099

### 17. SHORT TERM TRADE LOAN

The Group has a \$8.0m million short term trade loan facility with HSBC Bank Plc for the purpose of funding credit sales to government departments, relief and charitable organisations. Interest is charged at UK base rate plus 3.5% and the facility is repayable on demand. At the balance sheet date the amount drawn on the facility was £1.4m (2022: nil).

# 18. CALLED UP SHARE CAPITAL

AUTHORISED SHARE CAPITAL:	2023 £'000	2022 £'000
100,000,000 (2022: 100,000,000) Ordinary shares of £0.01 each	1,000	1,000

ALLOTTED, CALLED UP AND FULLY PAID:	No.	2023 £'000	No.	2022 £'000
Ordinary shares of £0.01 each	23,602,092	236	23,602,092	236

Dividends paid on ordinary shares during the year amounted £55.5m (2022: £53.3m).

# 19. IFRS 16 LEASE LIABILITIES

	Group £'000
NON CURRENT ASSETS	
At 1 February 2022	9,460
Additions	1,487
Disposals	(247)
Depreciation	(2,895)
Translation differences	471
	8,276

# LEASE LIABILITIES

At 1 February 2022 10,523	10,523
Additions	1,487
Disposals	(372)
Interest	529
Lease payments	(3,410)
Translation differences	549
	9,306

# Lease liabilities are further classified as follows:

Current	2,712
Non-current	6,594
	9,306

### **19. FINANCE COSTS**

	2023 £'000	2022 £'000
Bank interest and trade loan charges	55	136
Lease interest	529	560
	584	696

#### 20. OWN SHARES

On 30 June 2011, Air Charter Service Group Ltd set up a trust. Ordinary shares in Air Charter Service Group Ltd were held by the Trustees for the purpose of satisfying options granted by group companies to their employees. The costs associated with the purchase of the shares for the Trust are deducted from equity.

The trust is authorised to acquire shares from existing employee shareholders within the parameters required to satisfy options granted by, or intended to be granted by, the Group to its employees. The trust is not intended to sell shares to employees and no sales of shares were made to employees in the period, other than to satisfy the exercise of options. During the year, no Ordinary shares were purchased from existing employee shareholders. At 31 January 2023, the Trust held no Ordinary shares in Air Charter Service Group Ltd or any other company within the group. The balance of £48k investment by the company (2022: £48k) represents residual cash held within the trust.

### 21. NON RECURRING ITEMS

In the previous year the group incurred advisors fees in relation to the purchase of the head office headquarters (£627k) and capital restructuring (£1,013k) offset by release of provisions (£268k).

# 22. RELATED PARTY TRANSACTIONS

The Group had the following balances with Parent undertakings at the year end:

	2023 £'000	2022 £'000
Amounts owed to Parent undertakings	81	8
Amounts due from Parent undertakings	10,944	11,079

The remuneration of the directors who are the key management personnel of the Group is set out in note 5. The Company received dividends of £55.5 million during the year from its subsidiary companies (2022: £51.7 million). During the year Jectus Properties Ltd, a company owned by Mr CDS Leach and Mrs CJ Leach (directors of certain companies within the Group) charged the Group £138,000 for the rental of properties owned by Jectus Properties Ltd (2022: £103,000) and the group charged Jectus Properties Ltd £14,000 for administrative services. The group charged Mr C Leach £350,000 in respect of aircraft charters and other travel services (2022: £134,000). Related party transactions were made on terms equivalent to those that prevail in arm's length transactions.

#### 23. CONTINGENT LIABILITIES

The Group operates in various overseas jurisdictions, some of which are less well developed, from a fiscal perspective, than others. The directors have structured the Group's activities to manage its exposure to such evolving legal and fiscal frameworks and thus far during the Group's expansion there have been no material unexpected exposures. The directors consider that challenge by relevant fiscal authorities is possible, but this cannot be predicted and no provision has been made for contingent liabilities of which directors are not aware.

#### 24. CONTROLLING PARTY

The ultimate parent company of the group is Airlift Topco Limited and there is no majority controlling shareholder. The smallest and largest consolidation the Company is consolidated into is MFG Topco Limited, the financial statements of which are available at Millbank House, 171-185 Ewell Road, Surbiton, Surrey, UK.

### 25. POST BALANCE SHEET EVENTS

There were no significant post balance sheet events.

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